

FROST & SULLIVAN		FICCI	BAJAJ CAPITAL	180 DEGREES CONSULTING	
EDUCATIONAL QUALIFICATIONS AND ACHIEVEMENTS					
Course	Year	Institution		Performance	
B. Com	2027	Sri Venkateswara College, Delhi University		Pursuing	
Class XII (Humanities)	2023	Indraprastha International School, New Delhi		86%	
Class X	2021	Indraprastha International School, New Delhi		85%	
Achieved AIR 1 (100 percentile) in 2 Domain subjects (History and Political Science) out of 4 domain subjects in CUET UG’24 Scored 758 marks out of 800, equivalent of 94.75%, distinguishing myself in a pool of 14.48 Lakh applicants of the exam				2024 2024	
WORK EXPERIENCE					
Intern – Growth Opportunity Analytics, Frost & Sullivan				July’25 - September’25	
Frost & Sullivan is a global consulting firm specializing in growth strategy, market research, and innovation to help businesses and governments thrive.					
- Identified 10 innovation themes in automotive patents (1970–2025) by manually curating and analyzing 9M+ global patent records Delivered a cleaned dataset of 230K patents, transforming 250+ pages of raw records through NLP preprocessing and data cleaning - Analyzed 7,300 patents via LDA, generating 30+ graphical plots, gave presentation to director showcasing theme changes and industrial innovation					
Intern – International Division, Federation of Indian Chambers of Commerce & Industry (FICCI)				September’24 - October’24	
FICCI, India’s most powerful business chamber, drives policy reforms, accelerates industry growth, and fosters partnerships to shape the nation’s future.					
Mapped \$130.55B in investment across 2,507 India-US projects after identifying top 10 sectors attracting \$454.86B in FDI across 7 sectors Pinpointed 5 sectors in India for Canadian companies covering 2,476 projects worth \$61.80B mapping 112 Indian firms in 11 EU countries - Assisted 40+ delegates and organized 177 meeting schedules for the 2024 IMF and World Bank Annual Meetings in Washington, D.C					
Summer Intern – Bajaj Capital				July’24 - August’24	
Bajaj Capital, a leading financial services company in India, empowering individuals with expert investment advisory and wealth management solutions.					
Improved onboarding speed by 16.7% by eliminating 1 of 6 steps in the user investment journey, streamlining client-facing workflows Developed 6 ORM strategies based on SWOT analysis and 80+ user reviews, enhancing brand positioning and digital response plans Benchmarked 3 BFSI and 2 Non-BFSI brands to evaluate Bajaj Capital’s performance against top competitors and market standards					
Marketing Intern – FOMO Brews				March’24 - April’24	
FOMO Brews, a Shark Tank-backed startup from Delhi University, enhancing iced tea experience with bold flavors, innovative brewing, and a refreshing twist.					
Conducted competitor analysis and devised strategies to potentially increase market share by over 100% on D2C Marketplaces Achieved 100% increase in podcast views (from 10K to 20K), curated a list of 25 mid-tier influencers for future potential collaborations Researched and evaluated PLG, MLG, and SLG sales models to optimize funnel strategy and identify the most effective methodology					
POSITIONS OF RESPONSIBILITY					
180 Degrees Consulting, SVC (World’s largest university-based impact consultancy with a global footprint in 35+ countries)				Nov’24 – Present	
Head of Outreach Junior Consultant	1/22 selected candidate from a pool of 220 applicants to spearhead the role of Junior Consultant at 180 DC, SVC				
	Drove 60,000+ post views by executing 10+ strategic post campaigns, enhancing social media visibility & engagement - Landed an international project with a U.S.-based client, secured through the Global Leadership Team of 180DC Assessed 10+ KPIs for the 2024–25 Impact Report, enhancing stakeholder engagement and branch performance				
	Finance and Investment Cell, SVC (organization facilitating knowledge sharing on finance, economics, & geopolitics)				
Head of Research	Oct’24 – Present				
	1/3 selected out of 26 applicants to spearhead the Research department at Bluechip – Finance and Investment Cell of SVC				
	Authored a VC article covering 659 deals and \$2.4B in investments and trends across India’s 2024 startup landscape Secured media partnership with brand of 390K+ Instagram, 200K+ LinkedIn followers, 1Cr+ reach for the Annual Fest Assisted organizing case competition with 350+ participants and a ₹10K prize, contributing an 11-page case study				
CONSULTING PROJECTS					
OceanKita Jakarta, Indonesia	Contributed to sourcing 130+ funding opportunities including grants, CSR arms, and impact funds of average \$500K Assisted in competitor analysis of 20+ companies across 9 key metrics to support Oceankita’s fundraising strategy Proposed 2 fundraising ideas and co-developed a community-focused campaign for donor outreach and engagement				
	AdaptiveCommons California, USA	- Compiled database of 75+ U.S. housing conversion projects with various financing models & ownership structures - Conducted 5+ primary interviews with nonprofits and policy experts to evaluate adaptive reuse opportunities in US - Assessed and recommended 6+ strategic markets for expansion based on demographic demand & regulatory climate			
PERSONAL PROJECTS					
Market Research (May’25 - May’25)	- Mapped India’s \$8B market (11% CAGR) covering consumer behavior, D2C margins, and shifting wellness demand Benchmarked 5 D2C brands across 9 metrics to reveal CAC inefficiencies, weak engagement, and strategy gaps				
DCF Model (Jul’24 - Jul’24)	Built a basic DCF model to estimate enterprise value including FCF forecasting, and three-case scenario analysis Performed sensitivity analysis on WACC and terminal growth to evaluate valuation under changing assumptions				
EXTRACURRICULAR ACTIVITIES					
Competitions & Endeavors	Top 5/12 Finalist (1,100+ participants) at Nexterity’26 – organised by SRCC in collaboration with Mercer 3/10 Finalist (800+ participants) at CaseForward 1.0 – organised by KNC in collaboration with GT & Y&S Finalist (990+ participants) at Strat-Impact (in collaboration with 180DC) – organised by IIT (BHU) Varanasi National Runner Up (180+ Teams) at Founder’s Arena – organized by ARSD College, Delhi University Utilized DAW and released multi-genre music on Spotify, achieving more than 500,000 streams			2025 2025 2025 2025	
	Courses and Certifications	- Private Equity and Venture Capital - Università Bocconi - Excel Skills for Business – Goldman Sachs			2024 2024
		Technical Skills	MS Excel: Intermediate	PowerBI: Beginner	Python: Beginner